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| APPLICATION NO.             | FILING DATE | FIRST NAMED INVENTOR | ATTORNEY DOCKET NO. | CONFIRMATION NO. |
|-----------------------------|-------------|----------------------|---------------------|------------------|
| 09/760,864                  | 01/16/2001  | Mika Partain         | 2271/63926          | 4206             |
| 7590 03/27/2006             |             |                      | EXAMINER            |                  |
| Ivan S. Kavrukov            |             |                      | GART, MATTHEW S     |                  |
| Cooper & Dunh               |             |                      | ART UNIT            | PAPER NUMBER     |
| 1185 Avenue of the Americas |             |                      | AKTONI              | TATER NOMBER     |
| New York, NY 10036          |             |                      | 3625                |                  |

DATE MAILED: 03/27/2006

Please find below and/or attached an Office communication concerning this application or proceeding.

|  |  | Application No.   | Applicant(s)   |  |  |  |  |
|--|--|---|--|--|--|--|--|
| Office Action Summary                                |  | 09/760,864  | PARTAIN ET AL.   |  |  |  |  |
|  |  | Examiner  | Art Unit   |  |  |  |  |
|  |  | Matthew S. Gart   | 3625   |  |  |  |  |
| Period fo  | The MAILING DATE of this communication apport Reply  | pears on the cover sheet with th  | e correspondence address   |  |  |  |  |
| WHIC<br>- Exte<br>after<br>- If NC<br>- Failu<br>Any | ORTENED STATUTORY PERIOD FOR REPL' CHEVER IS LONGER, FROM THE MAILING D. nsions of time may be available under the provisions of 37 CFR 1.1 SIX (6) MONTHS from the mailing date of this communication. o period for reply is specified above, the maximum statutory period or re to reply within the set or extended period for reply will, by statute reply received by the Office later than three months after the mailing ed patent term adjustment. See 37 CFR 1.704(b). | ATE OF THIS COMMUNICATI<br>36(a). In no event, however, may a reply be<br>will apply and will expire SIX (6) MONTHS fr<br>c, cause the application to become ABANDO | ON. e timely filed  rom the mailing date of this communication.  DNED (35 U.S.C. § 133). |  |  |  |  |
| Status   |  |   |  |  |  |  |  |
| 1) 又   | Responsive to communication(s) filed on <u>03 M</u>  | larch 2006.   |  |  |  |  |  |
|  | This action is <b>FINAL</b> . 2b)⊠ This action is non-final.   |   |  |  |  |  |  |
| 3)   | , <del></del>  |   |  |  |  |  |  |
|  | closed in accordance with the practice under <i>Ex parte Quayle</i> , 1935 C.D. 11, 453 O.G. 213.  |   |  |  |  |  |  |
| Disposit   | ion of Claims  |   |  |  |  |  |  |
| 4)🖂  | Claim(s) 1-20 and 22 is/are pending in the app   | olication.  |  |  |  |  |  |
|  | 4a) Of the above claim(s) is/are withdrawn from consideration.   |   |  |  |  |  |  |
| 5)[  | 5) Claim(s) is/are allowed.  |   |  |  |  |  |  |
| 6)⊠  | ⊠ Claim(s) <u>1-20 and 22</u> is/are rejected.   |   |  |  |  |  |  |
| 7)   | Claim(s) is/are objected to.   |   |  |  |  |  |  |
| 8)   | Claim(s) are subject to restriction and/o  | r election requirement.   | •  |  |  |  |  |
| Applicati  | on Papers  |   |  |  |  |  |  |
| 9)[  | The specification is objected to by the Examine  | P <b>r</b> .  |  |  |  |  |  |
| 10)  | The drawing(s) filed on is/are: a)  acc  | epted or b)  objected to by th  | ie Examiner.   |  |  |  |  |
|  | Applicant may not request that any objection to the  | drawing(s) be held in abeyance.   | See 37 CFR 1.85(a).  |  |  |  |  |
|  | Replacement drawing sheet(s) including the correct   | tion is required if the drawing(s) is   | objected to. See 37 CFR 1.121(d).  |  |  |  |  |
| 11)  | The oath or declaration is objected to by the Ex   | caminer. Note the attached Offi   | ice Action or form PTO-152.  |  |  |  |  |
| Priority ι   | under 35 U.S.C. § 119  |   |  |  |  |  |  |
| 12)  | Acknowledgment is made of a claim for foreign  | priority under 35 U.S.C. § 119  | (a)-(d) or (f).  |  |  |  |  |
| a) All b) Some * c) None of:                         |  |   |  |  |  |  |  |
|  | 1. Certified copies of the priority documents have been received.  |   |  |  |  |  |  |
|  | 2. Certified copies of the priority documents have been received in Application No   |   |  |  |  |  |  |
|  | 3. Copies of the certified copies of the prior   | •   | ived in this National Stage  |  |  |  |  |
|  | application from the International Bureau  | . , ,,  |  |  |  |  |  |
| * 5  | See the attached detailed Office action for a list   | of the certified copies not rece  | ived.  |  |  |  |  |
|  |  |   |  |  |  |  |  |
| Attachmen  | t(s)   |   |  |  |  |  |  |
| _  | e of References Cited (PTO-892)  | 4) Interview Summa  | ary (PTO-413)  |  |  |  |  |
| 2) Notic   | e of Draftsperson's Patent Drawing Review (PTO-948)  | Paper No(s)/Mai   | l Date   |  |  |  |  |
|  | nation Disclosure Statement(s) (PTO-1449 or PTO/SB/08) r No(s)/Mail Date   | 6) Other:   | al Patent Application (PTO-152)  |  |  |  |  |

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#### **DETAILED ACTION**

### **Prosecution History Summary**

- Claim 21 was canceled via the submission filed 9/26/2005.
- Claim 22 was added via the submission filed 9/26/2005.
- Claims 1, 2, 4, 5, 7, 8, 12 and 18-20 have been amended via the submission filed 3/03/2006.
- Claims 1-20 and 22 are currently pending in the instant application.

### Claim Rejections - 35 USC § 112

The following is a quotation of the second paragraph of 35 U.S.C. 112:

The specification shall conclude with one or more claims particularly pointing out and distinctly claiming the subject matter which the applicant regards as his invention.

Claims 6-12 are rejected under 35 U.S.C. 112, second paragraph.

Referring to claims 6-12. The phrase "such as" in claim 6 ("A method of carrying out a sales transaction over a network <u>such as</u> the Internet from a customer side comprising...") renders the claim indefinite because it is unclear whether the limitations following the phrase are part of the claimed invention. See MPEP § 2173.05(d).

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Claims 1-20 and 22 are rejected below under 35 U.S.C. 102(e) as anticipated by Rubin et al. (U.S. Patent No. 6,078,897) or, in the alternative, under 35 U.S.C. 103(a) as obvious over Rubin et al. (U.S. Patent No. 6,078,897) in view of Peirce et al. (U.S. Patent No. 6,332,126).

## Claim Rejections - 35 USC § 102

The following is a quotation of the appropriate paragraphs of 35 U.S.C. 102 that form the basis for the rejections under this section made in this Office action:

A person shall be entitled to a patent unless -

(e) the invention was described in (1) an application for patent, published under section 122(b), by another filed in the United States before the invention by the applicant for patent or (2) a patent granted on an application for patent by another filed in the United States before the invention by the applicant for patent, except that an international application filed under the treaty defined in section 351(a) shall have the effects for purposes of this subsection of an application filed in the United States only if the international application designated the United States and was published under Article 21(2) of such treaty in the English language.

Claim 1-20 and 22 are rejected under 35 U.S.C. 102(e) as being anticipated by Rubin et al. (U.S. Patent No. 6,078,897).

Referring to claim 1. Rubin discloses a method of promoting product sales in Internet transactions (Rubin: at least Abstract) comprising:

- Delivering display information to a customer side for ordering products by entering order information at the customer side for transmission to a seller side via the Internet (Rubin: at least column 3, lines 59-65);
- In response to an initial order entered at the customer side for a specified product and a specified quantity thereof, delivering order processing information to the

customer side for said initial order (Rubin: at least column 3, line 59 to column 4, line 31);

- Delivering to the customer side display information indicative of at least a first
  promotion functionally related to the initial order, only if the specified quantity of
  the specified product is within a first range that is higher than a minimum quantity
  (Rubin: at least column 1, lines 44-53); and
- In response to an entry of a first revised order at the customer side conforming to the first promotion, delivering to the customer side order processing information for said first revised order (Rubin: at least Abstract).

Rubin does not expressly disclose delivering to the customer side display information indicative of at least a first promotion functionally related to the initial order, wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity. The Examiner notes, the "wherein" clause as used above (wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity) merely states the result of the limitation in the claim. The wherein clause does not relate back to or clarifies what is required by the claim and is therefore given little patentable weight. See *Texas*Instruments Inc. v. International Trade Commission, 26 USPQ2d 1010 (Fed. Cir. 1993);

Griffin v. Bertina, 62 USPQ2d 1431 (Fed. Cir. 2002); Amazon.com Inc. v.

Barnesandnoble.com Inc., 57 USPQ2d 1747 (Fed. Cir. 2001).

The Examiner further notes, the phrases "only if the specified quantity of the specified product..." and "if the specified quantity does not meet or exceed the minimum quantity..." does not move to distinguish the claimed invention from the reference (Rubin et al.). These phrases are both conditional limitations. The noted "if" steps are not necessarily performed. Accordingly, once the positively recited steps are satisfied, the method as a whole is satisfied -- regardless of whether or not other steps are conditionally invocable under certain other hypothetical scenarios.

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Referring to claim 2. Rubin further discloses a method including responding to an initial order entered at the customer side for a specified product and quantity thereof that is in a second range higher than the first range by delivering to the customer side display information indicative of at least a second promotion that is different from the first promotion and is functionally related to the initial order that is in said second range; and in response to an entry of a second revised order at the customer side conforming to the second promotion, delivering to the customer side order processing information for said third revised order (Rubin: at least Fig. 3).

Referring to claim 3. Rubin further discloses a method in which said first promotion is for a retail sales transaction and said second promotion is for a business-to-business transaction (Rubin: at least column 1, lines 26-53).

Referring to claim 4. Rubin further discloses a method in which said information indicative of a first promotion includes information regarding a difference between the

initial order quantity and a quantity for qualifying for the first promotion (Rubin: at least Abstract).

Referring to claim 5. Rubin further discloses a method in which said customer side and seller side are at geographically remote locations (Rubin: at least column 1, line 26 to column 2, line 20).

Referring to claims 6-14. Claims 6-14 are rejected under the same rationale as set forth above in claims 1-5.

Rubin further discloses a method of carrying out a sales transaction over a network comprising:

- Displaying a first screen at the customer side in response to which the customer enters information including an initial product order (Rubin: at least column 8, lines 20-25);
- Displaying a second screen (Rubin: at least column 9, lines 1-12) at the customer side that selectively includes information regarding at least one promotion functionally related to the initial product order, and offering the customer choices including confirming the initial product order and changing to a revised product order related to said at least one promotion, only if the initial product order meets or exceeds a minimum quantity (Rubin: at least column 3, line 59 to column 4, line 31); and
- Displaying a third screen at the customer side containing information regarding status of the sales transaction following a response by the customer to said choices (Rubin: at least column 6, lines 38-42).

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Rubin does not expressly disclose delivering to the customer side display information indicative of at least a first promotion functionally related to the initial order, wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity. The Examiner notes, the "wherein" clause as used above (wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity) merely states the result of the limitation in the claim. The wherein clause does not relate back to or clarifies what is required by the claim and is therefore given little patentable weight. See *Texas*Instruments Inc. v. International Trade Commission, 26 USPQ2d 1010 (Fed. Cir. 1993); Griffin v. Bertina, 62 USPQ2d 1431 (Fed. Cir. 2002); Amazon.com Inc. v.

Barnesandnoble.com Inc., 57 USPQ2d 1747 (Fed. Cir. 2001).

The Examiner further notes, the phrases "only if the specified quantity of the specified product..." and "if the specified quantity does not meet or exceed the minimum quantity..." does not move to distinguish the claimed invention from the reference (Rubin et al.). These phrases are both conditional limitations. The noted "if" steps are not necessarily performed. Accordingly, once the positively recited steps are satisfied, the method as a whole is satisfied -- regardless of whether or not other steps are conditionally invocable under certain other hypothetical scenarios.

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Rubin further discloses a method as in claim 6 in which the first promotion includes providing without charge one or more products different from the specified product (Rubin: at least column 1, line 3 to column 2, line 17). Rubin discloses a method wherein the customer could have ordered products at little or <u>no added cost</u>.

Referring to claims 15-19. Claims 15-19 are rejected under the same rationale as set forth above in claims 1-5 and 6-14.

Referring to claim 20. Claim 20 is rejected under the same rationale as set forth above in claims 1-5 and 6-14.

Referring to claim 22. Claim 22 is rejected under the same rationale as set forth above in claims 1-5 and 6-14.

# Claim Rejections - 35 USC § 103

The following is a quotation of 35 U.S.C. 103(a) which forms the basis for all obviousness rejections set forth in this Office action:

(a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.

Claims 1-20 and 22 are rejected under 35 U.S.C. 103(a) as being unpatentable over Rubin et al. (U.S. Patent No. 6,078,897) in view of Peirce et al. (U.S. Patent No. 6,332,126).

Referring to claim 1. Rubin discloses a method of promoting product sales in Internet transactions (Rubin: at least Abstract) comprising:

- Delivering display information to a customer side for ordering products by entering order information at the customer side for transmission to a seller side via the Internet (Rubin: at least column 3, lines 59-65);
- In response to an initial order entered at the customer side for a specified product and a specified quantity thereof, delivering order processing information to the customer side for said initial order (Rubin: at least column 3, line 59 to column 4, line 31);
- Delivering to the customer side display information indicative of at least a first
  promotion functionally related to the initial order, only if the specified quantity of
  the specified product is within a first range that is higher than a minimum quantity
  (Rubin: at least column 1, lines 44-53); and

 In response to an entry of a first revised order at the customer side conforming to the first promotion, delivering to the customer side order processing information for said first revised order (Rubin: at least Abstract).

Rubin does not expressly disclose delivering to the customer side display information indicative of at least a first promotion functionally related to the initial order, wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity. Pierce discloses delivering to the customer side display information indicative of at least a first promotion functionally related to the initial order, wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity (Pierce: at least column 14, lines 35-40 and column 12, line 45 to column 13, line 5). At the time of the invention was made, it would have been obvious to a person of ordinary skill in the art to have modified the system of Rubin to have included the teachings of Pierce et al. in order to allow merchants to effectively market their products and services (Pierce: column 1, lines 32-39).

Referring to claim 2. Rubin further discloses a method including responding to an initial order entered at the customer side for a specified product and quantity thereof that is in a second range higher than the first range by delivering to the customer side display information indicative of at least a second promotion that is different from the first promotion and is functionally related to the initial order that is in said second range;

and in response to an entry of a second revised order at the customer side conforming to the second promotion, delivering to the customer side order processing information for said third revised order (Rubin: at least Fig. 3).

Referring to claim 3. Rubin further discloses a method in which said first promotion is for a retail sales transaction and said second promotion is for a business-to-business transaction (Rubin: at least column 1, lines 26-53).

Referring to claim 4. Rubin further discloses a method in which said information indicative of a first promotion includes information regarding a difference between the initial order quantity and a quantity for qualifying for the first promotion (Rubin: at least Abstract).

Referring to claim 5. Rubin further discloses a method in which said customer side and seller side are at geographically remote locations (Rubin: at least column 1, line 26 to column 2, line 20).

Referring to claims 6-14. Claims 6-14 are rejected under the same rationale as set forth above in claims 1-5.

Rubin further discloses a method of carrying out a sales transaction over a network comprising:

- Displaying a first screen at the customer side in response to which the customer enters information including an initial product order (Rubin: at least column 8, lines 20-25);
- Displaying a second screen (Rubin: at least column 9, lines 1-12) at the customer side that selectively includes information regarding at least one promotion

functionally related to the initial product order, and offering the customer choices including confirming the initial product order and changing to a revised product order related to said at least one promotion, only if the initial product order meets or exceeds a minimum quantity (Rubin: at least column 3, line 59 to column 4, line 31); and

 Displaying a third screen at the customer side containing information regarding status of the sales transaction following a response by the customer to said choices (Rubin: at least column 6, lines 38-42).

Rubin does not expressly disclose a method, wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity. Pierce discloses a method, wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity (Pierce: at least column 14, lines 35-40 and column 12, line 45 to column 13, line 5). At the time of the invention was made, it would have been obvious to a person of ordinary skill in the art to have modified the system of Rubin to have included the teachings of Pierce et al. in order to allow merchants to effectively market their products and services (Pierce: column 1, lines 32-39).

Rubin further discloses a method as in claim 6 in which the first promotion includes providing without charge one or more products different from the specified

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product (Rubin: at least column 1, line 3 to column 2, line 17). Rubin discloses a method wherein the customer could have ordered products at little or <u>no added cost</u>.

Referring to claims 15-19. Claims 15-19 are rejected under the same rationale as set forth above in claims 1-5 and 6-14.

Referring to claim 20. Claim 20 is rejected under the same rationale as set forth above in claims 1-5 and 6-14.

Referring to claim 22. Claim 22 is rejected under the same rationale as set forth above in claims 1-5 and 6-14.

## Response to Arguments

Applicant's arguments filed 3/03/2006 have been fully considered. Upon reconsideration of the claim language the rejection of claims 1-20 and 22 under 35 U.S.C. 103(a) as obvious over Rubin in view of Peirce has been vacated. A new rejection of claims 1-20 and 22 under 35 U.S.C. 102(e) as anticipated by Rubin or, in the alternative, under 35 U.S.C. 103(a) as obvious over Rubin in view of Peirce has been set forth.

The applicant argues that Rubin does not disclose the displaying of promotional information

- (a) only if the initial order meets or exceeds a minimum quantity, and
- (b) no promotion information is displayed <u>if</u> the initial order does not meet or exceed the minimum quantity.

The Examiner notes, Rubin discloses a method and system wherein some orders for products are discounted based on a volume related to the amount of products in the order. If a certain volume of products is ordered together, a volume discount applies. A larger discount may be available for orders of larger volumes. The discount is calculated by determining the highest volume discount threshold that does not exceed the volume of the order. For example, orders with a volume of at least 50 might receive a 10% discount and orders with a volume of at least 100 might receive a 15% discount. The thresholds are 50 and 100 (Rubin: column 1, lines 44-53). Therefore Rubin discloses

the use of volume thresholds, which are applied to an order only if the order meets or exceeds a certain minimum volume.

### I. With reference to the rejection of claims 1-20 and 22 under 35 U.S.C. 102(e)

Even though Rubin in view of Pierce discloses all the limitations of the independent claims as indicated supra, the Examiner notes, the "wherein" clause as used in the independent claims (wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity) merely states the result of the limitation in the claim. The wherein clause does not relate back to or clarifies what is required by the claim and is therefore given little patentable weight. See *Texas Instruments Inc. v. International Trade Commission*, 26 USPQ2d 1010 (Fed. Cir. 1993); *Griffin v. Bertina*, 62 USPQ2d 1431 (Fed. Cir. 2002); *Amazon.com Inc. v. Barnesandnoble.com Inc.*, 57 USPQ2d 1747 (Fed. Cir. 2001).

Even though Rubin in view of Pierce discloses all the limitations of the independent claims as indicated supra, the Examiner further notes, the phrases "only if the specified quantity of the specified product..." and "if the specified quantity does not meet or exceed the minimum quantity..." does not move to distinguish the claimed invention from the reference (Rubin et al.). These phrases are both conditional limitations. The noted "if" steps are not necessarily performed. Accordingly, once the positively recited steps are satisfied, the method as a whole is satisfied -- regardless of

whether or not other steps are conditionally invocable under certain other hypothetical scenarios.

### II. With reference to the rejection pf claims 1-20 and 22 under 35 U.S.C. 103(a)

Rubin does not expressly disclose delivering to the customer side display information indicative of at least a first promotion functionally related to the initial order, wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity. Pierce discloses delivering to the customer side display information indicative of at least a first promotion functionally related to the initial order, wherein no promotion is displayed at the customer side if the specified quantity does not meet or exceed the minimum quantity (Pierce: at least column 14, lines 35-40 and column 12, line 45 to column 13, line 5). Pierce discloses a system wherein a cardholder is eligible for a program credit if they meet the requirements of the specific offer being run by the merchant. Pierce provides a specific example of the requirement to include having made the minimum purchase. If this minimum purchase level is not obtained the cardholder is not eligible for a program credit and the program credit would not be displayed.

At the time of the invention was made, it would have been obvious to a person of ordinary skill in the art to have modified the system of Rubin to have included the

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teachings of Pierce in order to allow merchants to effectively market their products and services (Pierce: column 1, lines 32-39).

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#### Conclusion

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Any inquiry concerning this communication or earlier communications from the examiner should be directed to Matthew S. Gart whose telephone number is 571-273-3955. The examiner can normally be reached on M-F, 9-6.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Jeff Smith can be reached on 571-272-6763. The fax phone number for the organization where this application or proceeding is assigned is 571-273-8300.

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-free).

MSG

Patent Examiner December 16, 2005